**Problem Statement**

Make sense of the sales dataset with columns (record, deal\_id, sales\_rep, sales, year\_of\_transaction\_date). The goal is to create an interactive Tableau storyboard to analyze sales trends over the years, visualize sales by country, and identify the top sales representatives.

**Questions for Analysis**

1. What is the overall trend in sales over the years?
2. Which countries have the highest number of sales?
3. Who are the top sales representatives based on sales performance?

**Answers After Analysis**

1. It shows an upward trend.
2. The countries with the highest sales overall are the United States, France, Australia, Mexico, and Germany (Considered only the top 5).
3. The top sales representatives overall by sales performance are Natalie Fritzler, Tamara Chand, Art Ferguson, Greg Tran, and Tom Ashbrook (Considered only the top 5).